Financing river basin projects

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What do investors want?

- High returns
- Access to cash-flow
- Steady returns
- Low risk
- Market volatility
- Returns failing
- Credit crunch

POST-LEHMAN (2008)
Financing sources

- Donors
- Government
- Private
  - Infrastructure funds
  - Pension funds
  - Corporates moving to protect production
Financing sources

• Infrastructure funds: New asset class aimed at high, steady returns with low risk

• Pension funds: USD 70 trillion looking for long-term secure returns of >3% and can’t find it

• Corporates moving to protect production: Water constraints becoming a business risk; triggering investments
Financial vehicles for cooperation

- PPPs/BOTs

- National investments

- Joint-ventures
Two examples

• Lesotho Highlands

• Ethiopia – Great Renaissance Dam